



**Raising Cane's  
Chicken Fingers**  
\$975 MILLION



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**Performance  
Contractors**  
\$1.1 BILLION



## Top 100 private companies

Ranked by 2017 revenue.

RANK	PREV. RANK	COMPANY ADDRESS	2017 REVENUE		% CHANGE	TOTAL EMPLOYEES		TOP LOCAL EXECUTIVE(S)	NATURE OF BUSINESS
			2017 REVENUE	2016 REVENUE		LOCAL EMPLOYEES	YEAR FOUNDED		
1	1	<b>Blue Cross and Blue Shield of Louisiana</b> 5525 Reitz Ave., Baton Rouge 70809	\$3,561,143,000	\$3,435,985,000	3.6	2,505	1934	Dr. I. Steven Udvarhelyi	Nonprofit, mutually-owned health insurance
2	2	<b>Turner Industries Group</b> 8687 United Plaza Blvd., Baton Rouge 70809	\$2,496,904,707	\$2,641,424,548	(5.5)	21,000	1961	Roland Toups, Thomas Turner, Billy Guitreau	Full-service general contractor Maintenance contractor in the petroleum sector Modular fabrication and installation Civil/structural/mechanical/equipment and rigging
3	3	<b>Performance Contractors</b> 9901 Performance Way, Baton Rouge 70810	\$1,115,000,000	\$1,520,000,000	(26.6)	WND	1979	Art Favre, Kevin Courville, Julius Mabile, Lee Jenkins, Willie Lefever, Christian Fast, Dane Bailey, Matt Villere	Industrial construction Pipe fabrication Maintenance
4	5	<b>Raising Cane's Chicken Fingers</b> 100 North St., Ste. 802, Baton Rouge 70802	\$975,000,000	\$744,000,000	31.0	18,000	1996	Todd Graves, Matt Massey	Restaurant chain
5	4	<b>Brown &amp; Root</b> 2600 Citiplace Drive, Ste. 500, Baton Rouge 70808	\$820,000,050	\$830,000,000	(1.2)	8,800	2015	Andy Dupuy, Fred McManus, Jonathan Batarseh	Comprehensive industrial plant services: engineering, construction, EPC; maintenance, turnaround and specialty (soft crafts); Specialty welding and cooling tower services
6	7	<b>MMR Group</b> 15961 Airline Hwy., Baton Rouge 70817	\$650,000,000	\$695,000,000	(6.5)	4,600	1985	James "Pepper" Rutland	Electrical and instrumentation construction
7	8	<b>Associated Grocers, Inc.</b> 8600 Anselmo Lane, Baton Rouge 70810	\$630,000,000	\$645,000,000	(2.3)	633	1950	Emile Breaux	Wholesale grocery distributor
8	6	<b>Cajun Industries</b> 15635 Airline Hwy., Baton Rouge 70817	\$616,336,000	\$721,352,000	(14.6)	WND	1973	Todd Grigsby, Mike Moran, Milton Graugnard, Shane Recile	General, civil and mechanical construction Deep foundations/marine work/fabrication Building construction/trucking services
9	10	<b>EXCEL</b> 8641 United Plaza Blvd., Baton Rouge 70809	\$510,000,000	\$540,000,000	(5.6)	WND	1983	David Roberts	Industrial project management, construction, maintenance, turnarounds, specialty services and fabrication; building services; disaster recovery services
10	NR	<b>Bernhard Energy Solutions</b> 8555 United Plaza Blvd., Ste. 201, Baton Rouge 70809	\$500,000,000	\$385,000,000	29.9	2,000	1919	Ed Tinsley, Foster Duncan, Michael Durham	Energy-as-a-service provider

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**The Lemoine Company**  
\$298.5 MILLION



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**All Star Automotive Group**  
\$457.7 MILLION

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11	13	<b>The Newtron Group</b> 8183 W. El Cajon Drive, Baton Rouge 70815	\$490,000,000	\$450,000,000	8.9	4,400	2,800 1973	Newton Thomas, John Schempf	Industrial, electrical and instrumentation services
12	14	<b>Dream Motor Group</b> 10949 Airline Hwy., Baton Rouge 70816	\$488,458,000	\$431,446,000	13.2	491	105 1992	Joe Agresti, Nick Pentas	Automotive sales
13	9	<b>All Star Automotive Group</b> 13000 Florida Blvd., Baton Rouge 70815	\$457,692,575	\$544,198,827	(15.9)	WND	WND 1987	Matthew McKay	Automobile sales and service
14	11	<b>Price LeBlanc</b> 13250 Airline Hwy., Baton Rouge 70817	\$453,118,300	\$505,558,000	(10.4)	465	465 1965	Brent LeBlanc	Automobile sales and service
15	12	<b>Lipseys</b> 7277 Exchequer Drive, Baton Rouge 70809	\$422,400,000	\$464,300,000	(9.0)	118	118 1953	Laurie Lipsey Aronson	Wholesale distributor of firearms
16	15	<b>ISC Constructors, LLC</b> 20480 Highland Road, Baton Rouge 70817	\$312,600,000	\$351,500,000	(11.1)	2,800	800 1989	Edward Rispone, Jerry Rispone	Industrial electrical, instrumentation and controls company providing engineering, construction and maintenance services
17	18	<b>Kearns Enterprises</b> 4709 Bluebonnet Blvd., Ste. A, Baton Rouge 70809	\$299,997,508	\$272,516,827	10.1	756	217 1981	Executive committee	Industrial gases, equipment, supplies, parts and services
18	33	<b>The Lemoine Company</b> 15555 Airline Hwy., Baton Rouge 70817	\$298,500,288	\$182,064,139	64.0	229	96 1975	Leonard "Lenny" Lemoine	General contracting/construction management Design and build/integrated project delivery Pre-site selection development/pre-construction services
19	23	<b>Lard Oil Company Group</b> 914 Florida Ave. SW, Denham Springs 70726	\$291,859,000	\$242,139,000	20.5	392	148 1922	Johnny Milazzo, Mills Murrey	Multi-state fuels and lubricants distributor Convenience store operator Filtration services National fleet card
20	31	<b>LWCC</b> 2237 S. Acadian Thwy., Baton Rouge 70808	\$275,071,049	\$249,240,879	10.4	240	240 1991	Kristin Wall, John Hawie, Paul Buffone, Michael Stiltner, Angela McGhee, Gretchen Hofeling, Kappie Mumphrey, Brent Toups	Private, nonprofit mutual workers' compensation insurance company

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**22.2%**  
**Dupré Logistics**  
**\$219.4 MILLION**

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**11.2%**  
**Team Automotive Group**  
**\$235 MILLION**

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			2016 REVENUE	2017 REVENUE		YEAR FOUNDED	LOCAL EMPLOYEES		
21	16	<b>Sterling International</b> 18212 E. Petroleum Drive, Ste. 6-A, Baton Rouge 70809	\$270,725,143	\$293,862,169	(7.9)	20 6 1992	Shane Richardson	Plastics industry	
22	17	<b>AWC, Inc.</b> 6655 Exchequer Drive, Baton Rouge 70809	\$260,088,000	\$274,575,000	(5.3)	381 114 1965	Bob Wenyon, Brian Sabolik, David Honeycutt, Charles Bueche, Jay Sciambra, Randy Hamilton, Jeff Peshoff	Industrial instrumentation, automation, electrical, and valves/flow control products and services	
23	20	<b>Gerry Lane Enterprises</b> 6505 Florida Blvd., Baton Rouge 70806	\$251,000,000	\$270,400,000	(7.2)	350 350 1966	Eric Lane, Cedric Patton	Automobile sales	
24	27	<b>Hargrove and Associates</b> 4150 S. Sherwood Forest Blvd., Ste. 210, Baton Rouge 70816	\$247,200,000	\$207,300,000	19.2	1,891 478 2010	Ralph Hargrove, Juli Maniscalco	Full-service, multi-discipline EPC, engineering, automation, and technical services firm	
25	19	<b>Boh Bros. Construction Co.</b> 8706 Jefferson Hwy, Ste. A, Baton Rouge 70809	\$242,000,000	\$271,000,000	(10.7)	WND 900 1909	Jeff Plauche	Heavy civil construction, pile driving, site work, paving, underground utilities and marine facilities	
26	24	<b>Republic Finance(1)</b> 7031 Commerce Circle, Baton Rouge 70809	\$237,562,605	\$237,562,605	0.0	947 81 1955	Gary Phillips, Rex Ellison, Anne Kurz, Jay Jolly	Financial services	
27	21	<b>Team Automotive Group</b> 1788 O'Neal Lane, Baton Rouge 70816	\$235,000,000	\$264,717,000	(11.2)	353 WND 1988	Jon Petersen, Preston Q=Petersen, Megan Campbell, Ryan Petersen	Automobile sales	
28	25	<b>Community Coffee Company(2)</b> 3332 Partridge Lane, Bldg. A, Baton Rouge 70809	\$234,890,000	\$233,890,000	0.4	800 WND 1919	David Belanger, Annette Vaccaro	Coffee and coffee products	
29	22	<b>Hollingsworth Richards Auto Group</b> 7787 Florida Blvd., Baton Rouge 70806	\$232,180,441	\$246,774,566	(5.9)	297 191 1996	Mike Hollingsworth, Kent Richards, Polly Lemoine, Gaye Hollingsworth	Automobile sales	
30	34	<b>Dupre' Logistics, LLC</b> 1115 Mengel Road, Baton Rouge 70807	\$219,441,739	\$179,507,080	22.2	1,240 200 1980	Reggie Dupré	Logistics and transportation	

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(2) Source: Industry sources. Company declined to provide updated information at the time of publication.

Researched by Sierra Crump

**48.7%**  
**Smith Tank & Steel**  
**\$183.2 MILLION**

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**19.6%**  
**Milton J. Womack Inc.**  
**\$152.1 MILLION**

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31	26	<b>DEMCO</b> 16262 Wax Road, Greenwell Springs 70739	\$207,750,340	\$207,327,400	0.2	224 224 1938	John Vranic, Esther Tapia, Mike Johnson, Ryan Vandersypen	Electric utility
32	28	<b>Setpoint Integrated Solutions</b> 19011 Highland Road, Baton Rouge 70809	\$194,600,000	\$195,300,000	(0.4)	550 185 1959	Jeff Birch, David Ross, Jeff Kelley, Matt Bate, Jonathan Pledger, Michael Turner	Industrial services and solutions for automation, valve, pressure relief, instrument and filtration needs
33	47	<b>Smith Tank &amp; Steel</b> 42422 La. 30, Gonzales 70737	\$183,249,538	\$123,229,281	48.7	450 450 1997	Sam Smith Jr., Billy Smith, Karen Smith, David Hubbard, Joe Painter, Keith Spampneto	Mechanical and civil construction services Above-ground storage tank/ASME pressure vessel construction, maintenance and repair
34	32	<b>Brian Harris Automotive Group</b> 15015 Florida Blvd., Baton Rouge 70819	\$169,418,199	\$186,771,626	(9.3)	230 230 1984	Richard Martorana, Brett Bagley, David Dore, Hedrick Wood, Adam Terrebonne	Automobile sales
35	36	<b>The Spine Hospital of Louisiana at The NeuroMedical Center</b> 10105 Park Rowe Circle, Baton Rouge 70810	\$166,032,210	\$160,186,544	3.6	150 150 2004	Robert Blair, Horace L. Mitchell, M.D., Allison Doherty, Kim Pettijohn, MSN, RN, CNOR	Laser, minimally invasive and complex spinal surgery and spine-related pain management
36	38	<b>Arkel Group</b> 1048 Florida St., Baton Rouge 70802	\$165,116,000	\$138,542,000	19.2	326 106 1981	Johnny Fife, Derek Fife, George Knost, John Moore	Industrial/commercial construction/industrial maintenance/trucking and intermodal drayage/international infrastructure services
37	43	<b>Specialty Welding And Turnarounds</b> 40492 Cannon Road, Gonzales 70737	\$165,000,000	\$125,000,000	32.0	1,883 900 2014	Johnny Holifield, Jimmy Quick	General mechanical and specialty welding in the petrochemical and refining sector
38	29	<b>Ford, Bacon &amp; Davis LLC</b> 12021 Lakeland Park Blvd., Baton Rouge 70809	\$163,110,117	\$191,480,196	(14.8)	880 420 1973	Rick Moore, Ray Sherman	All-discipline engineering Full-service procurement Project/construction management
39	48	<b>L&amp;B Holdings and Subsidiaries</b> 708 U.S. 190 West, Port Allen 70767	\$156,930,339	\$114,463,062	37.1	271 218 1984	Louis Vielee	Liquid bulk transportation, chemical bulk trailer leasing, fuel sales, real estate leasing and video poker operations
40	30	<b>Milton J. Womack Inc.</b> 8400 Jefferson Hwy., Baton Rouge 70809	\$152,131,000	\$189,210,917	(19.6)	97 97 1964	Terry Hill	General contractor

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**15.3%**

**MAPP**  
**\$130.8 MILLION**



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**Ralph Sellers**  
**Chrysler Dodge Jeep**  
**Ralph Sellers Hyundai**  
**\$123.5 MILLION**

**10%**

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					LOCAL EMPLOYEES	YEAR FOUNDED		
41	35	<b>Fabre Group</b> 13550 Airline Hwy., Baton Rouge 70817	\$150,857,000 \$160,489,000	(6.0)	173 134 1986	John Fabre, David Fabre	Automobile sales	
42	41	<b>The NeuroMedical Center Clinic</b> 10101 Park Rowe Ave., Ste. 200, Baton Rouge 70810	\$141,874,000 \$134,997,000	5.1	225 225 1978	Nancy M. Kelly, Kelly J. Scrantz	Comprehensive neurological care	
43	40	<b>EATEL Business</b> 913 S. Burnside Ave., Gonzales 70737	\$133,886,110 \$135,523,823	(1.2)	400 100 1935	Arthur "Smokey" Scanlan, John Scanlan, Joshua Descant	Louisiana-based provider of telecommunications, home security, data center solutions, cloud virtualizations and managed IT.	
44	37	<b>Lyons Specialty Co.</b> 2800 La. 1 North, Port Allen 70767	\$132,988,000 \$140,381,580	(5.3)	93 57 1923	Hugh Raetzsch	Wholesale grocery distributor	
45	50	<b>MAPP, LLC</b> 344 Third St., Baton Rouge 70801	\$130,800,000 \$113,400,000	15.3	112 63 1991	Mike Polito, Brant Granger, Mark LaHaye, Lexie Polito	Construction	
46	44	<b>Robinson Brothers Ford Lincoln (1)</b> 11455 Airline Hwy., Baton Rouge 70816	\$123,800,000 \$123,800,000	0.0	WND WND 1946	Maxwell "Chip" Robinson III, Maxwell "Mackie" Robinson Jr.	Automobile sales	
47	39	<b>Ralph Sellers Chrysler Dodge Jeep</b> <b>Ralph Sellers Hyundai</b> 14215 N. Airline Hwy., Gonzales 70737	\$123,462,334 \$137,123,897	(10.0)	94 94 1984	Ralph Sellers, Max Sellers	Automobile sales and service	
48	46	<b>The Celtic Group(2)</b> 3888 S. Sherwood Forest Blvd., Bldg. 1, Baton Rouge 70816	\$123,363,000 \$123,363,000	0.0	61 54 1985	Michael O'Connor, Robert Bayham Jr.	Transportation and logistics Movie production facility Steamship agency/real estate management	
49	53	<b>Provident Resources Group</b> 5565 Bankers Ave., Baton Rouge 70808	\$119,000,000 \$109,800,000	8.4	162 30 1999	Steve Hicks, Debra Lockwood, Donovan Hicks	Affordable and workforce housing senior living, collegiate, capital, health care and governmental facilities	
50	49	<b>Valluzzo Companies</b> 4864 Bluebonnet Blvd., Baton Rouge 70809	\$118,953,000 \$114,150,000	4.2	2,300 1,500 2010	John Valluzzo, Nicholas Valluzzo, Michael Valluzzo, Lisa Catalanatto	Restaurants	

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Researched by Sierra Crump

**17.1%**  
**ShoppersChoice.com**  
**\$100.7 MILLION**

**1.6%**  
**Mockler Beverage**  
**\$92 MILLION**

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51	<b>Capitol Companies</b> 11055 Airline Hwy., Baton Rouge 70816	\$114,894,600 \$112,707,500	1.9	155 WND 1964	Ladd Spring, Mark Spring, Davin Spring	Vehicle sales and service Manufacturing/construction Transportation
52	<b>Latter &amp; Blum Companies</b> 1700 City Farm Drive, Baton Rouge 70806	\$114,572,966 \$112,313,933	2.0	500 75 1917	Robert Merrick, Lacey Conway, Karl Landreneau, Robert Penick, Joe Pappalardo	Real estate, mortgage operation, insurance and property management
53	<b>Level Homes</b> 402 N. Fourth St., Baton Rouge 70802	\$112,000,000 \$96,000,000	16.7	80 42 2000	Todd Waguespack	Homebuilder
54	<b>Lavigne Oil Co.</b> 11203 Proverbs Ave., Baton Rouge 70816	\$108,271,924 \$93,673,487	15.6	25 25 2009	Chip Lavigne	Shell jobber Wholesale fuel distributor
55	<b>Pala Group</b> 16347 Old Hammond Hwy., Baton Rouge 70816	\$101,595,791 \$103,240,000	(1.6)	700 530 1973	Jorge Tarajano, Scott Barringer, Gay Young	employee-owned industrial construction and maintenance
56	<b>ShoppersChoice.com</b> 8151 Airline Hwy., Baton Rouge 70815	\$100,732,065 \$86,004,175	17.1	179 179 1998	Michael Hackley, Ladina Hackley, Corey Tisdale	Online e-commerce retailer
57	<b>Mockler Beverage Company</b> 11811 Reiger Road, Baton Rouge 70809	\$91,955,000 \$93,442,000	(1.6)	155 155 1987	Gary Mockler, Timothy Mockler, Patrick Mockler	Wholesale beverage distribution
58	<b>Salsbury's Chrysler Dodge Jeep Ram</b> 9550 Airline Hwy., Baton Rouge 70815	\$90,462,547 \$91,537,067	(1.2)	110 110 1986	Leah Duval	Automobile sales
59	<b>Group Industries</b> 15055 Jefferson Hwy., Baton Rouge 70817	\$88,500,000 \$86,000,000	2.9	WND 275 1996	David Arrighi Sr., Shane Kirkpatrick, Donn Peterson	Industrial and commercial contractor
60	<b>Richard Oil and Fuel Holding Co.</b> 2330 La. 70, Donaldsonville 70346	\$81,173,659 \$78,034,815	4.0	WND WND 1972	Tony Savoie	Bulk fuel and lubricant distribution Convenience stores

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**Window World of Baton Rouge**  
\$80.6 MILLION



**B. Olinde & Sons Co.**  
\$75 MILLION



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61	<b>Window World of Baton Rouge</b> 8405 Airline Hwy., Baton Rouge 70815	\$80,649,811 \$63,262,745	27.5	171 81 2002		James Roland	Replacement contractor
62	<b>Wampold Companies</b> 4171 Essen Lane, Ste. 450, Baton Rouge 70809	\$80,248,371 \$71,796,521	11.8	115 97 1981		Mike Wampold	Property management Real estate development
63	<b>The Coastal Companies</b> 4825 Jamestown Ave., Baton Rouge 70808	\$79,323,018 \$81,326,400	(2.5)	312 197 1954		Kelly Sills, Michael Giambrone, Devon Overall	Highway/bridge/marine/industrial construction
64	<b>Royal Nissan</b> 9325 Airline Hwy., Baton Rouge 70815	\$78,540,485 \$89,717,273	(12.5)	77 77 1978		Brad Smith	Automobile sales
65	<b>Capitol City Produce</b> 16550 Commercial Ave., Baton Rouge 70816	\$77,500,000 \$77,500,000	0.0	204 194 1947		Paul Ferachi, Sue Ferachi, Vince Ferachi, Darin Arceneaux	Wholesale and retail produce and specialty items
66	<b>LUBA Casualty Insurance Company</b> 2351 Energy Drive, Ste. 2000, Baton Rouge 70808	\$77,000,000 \$78,000,000	(1.3)	88 93 1991		David Bondy, Michael DePaul, Steven Werner	Regional workers' compensation carrier
67	<b>B. Olinde &amp; Sons Co.</b> 9536 Airline Hwy., Baton Rouge 70815	\$75,000,000 \$90,107,000	(16.8)	283 172 1886		Thomas Olinde, J.B. Olinde Jr., David Olinde	Retail furniture
68	<b>ProSource Wholesale Flooring</b> 16575 Commercial Ave., Baton Rouge 70816	\$74,585,000 \$60,386,430	23.5	197 135 1999		Daniel Kennedy	Wholesale flooring
69	<b>Utility Holdings dba Baton Rouge Water Co.</b> 8755 Goodwood Blvd., Baton Rouge 70806	\$68,470,586 \$68,440,588	0.0	338 258 1986		Eugene Owen, Patrick Kerr	Water utility
70	<b>Acme Refrigeration of Baton Rouge</b> 11844 S. Choctaw Drive, Baton Rouge 70815	\$63,100,000 \$60,000,000	5.2	125 50 1945		Adrian "Manny" Kaiser III, Jerry Perrin, Charles Kaiser, Jay Kaiser, Kenaley Lisa	Distributor of heating, ventilation, air conditioning and refrigeration (HVACR) equipment, parts and supplies

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**Classic Industrial Services**  
\$49.3 MILLION



**Stonetrust Commercial Insurance Co.**  
\$56.9 MILLION



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71	<b>Tony's Seafood, Ltd./Louisiana Fish Fry Products, Ltd.</b> 5215 Plank Road, Baton Rouge 70805	\$61,100,000 \$59,999,059	1.8	285 264 1972		Bill Pizzolato, Joseph Pizzolato, Michael Pizzolato, Brad Burkett	Seafood sales Seasoning and spices factory
72	<b>Postlethwaite &amp; Netterville</b> 8550 United Plaza Blvd., Ste. 1001, Baton Rouge 70809	\$58,305,000 \$57,600,874	1.2	428 295 1949		Dan Gardiner	Accounting and auditing/tax, business consulting and technology
73	<b>Stonetrust Commercial Insurance Co.</b> 5615 Corporate Blvd., Ste. 700, Baton Rouge 70808	\$56,935,948 \$59,106,673	(3.7)	52 36 1993		Mike Dileo, Shane Treigle, Bob Wolf, Melanie Forbes, Chris Neyrey	Regional insurance
74	<b>Lee Michaels Fine Jewelry</b> 5630 Bankers Ave., Baton Rouge 70808	\$53,450,000 \$54,625,000	(2.2)	138 65 1978		Scott Berg, Ryan Berg, Chad Berg	Retail jewelry
75	<b>JB James Construction</b> 1881 Wooddale Blvd., Baton Rouge 70806	\$52,221,692 \$47,409,424	10.2	100 50 2002		Jeff James	Heavy highway and bridge construction
76	<b>PreSonus Audio Electronics</b> 18011 Grand Bay Court, Baton Rouge 70809	\$50,165,000 \$44,000,000	14.0	130 85 1995		Jim Odom, Stephen Fraser, Jim Boitnott	Audio hardware/software/sound reinforcement/broadcast/sound design and education/internet audio
77	<b>Classic Industrial Services Inc.</b> 456 Highlandia Drive, Baton Rouge 70810	\$49,300,000 \$43,000,000	14.7	425 23 1987		Mike Landes, Mark Beuerle	Specialty construction firm Scaffolding, insulation, refractory, siding and miscellaneous labor
78	<b>CMA Technology Solutions(1)</b> 8180 YMCA Plaza Drive, Baton Rouge 70810	\$46,181,859 \$46,181,859	0.0	62 48 1984		Chad LeMaire, Dave Renoud, Lewis Hannaman	Computer technology solutions, hardware and software sales, cloud service and managed services
79	<b>Surgical Specialty Center of Baton Rouge</b> 8080 Bluebonnet Blvd., Baton Rouge 70810	\$46,000,000 \$42,000,000	9.5	210 210 2003		Ann Heine	Acute care hospital
80	<b>Area Wholesale Tire Company(1)</b> 5930 McClelland Drive, Baton Rouge 70805	\$44,000,000 \$44,000,000	0.0	115 52 1961		William Potter	Wholesale distribution of tires Tubes and truck tire retreading

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(1) 2017 Top 100 data. Company declined to provide updated information at the time of publication.

**25.8%**  
**Roofing Solutions**  
**\$35.6 MILLION**

GETTY IMAGES/ISTOCKPHOTO

**14.1%**  
**Volks Constructors**  
**\$35.2 MILLION**

GETTY IMAGES/ISTOCKPHOTO

## Top 100 private companies

Ranked by 2017 revenue.

RANK	PREV. RANK	COMPANY ADDRESS	2017 REVENUE		% CHANGE	TOTAL EMPLOYEES	TOP LOCAL EXECUTIVE(S)	NATURE OF BUSINESS
			2017 REVENUE	2016 REVENUE		YEAR FOUNDED		
81	79	<b>Beard Construction Group</b> 3970 Rosedale Road, Port Allen 70767	\$43,000,000	\$47,000,000	(8.5)	218 218 2004	James Beard, Keith Coleman, L. Grant Witty, Matt Milton	Industrial construction Heavy civil and earthwork
	NR	<b>Master Vac Industrial Services/Dynamic Environmental Services</b> 6260 Highway 73, Geismar 70734	\$43,000,000	\$31,000,000	38.7	231 112 1998	Brent Upton, Damon Wood	Industrial cleaning services and industrial and oilfield transportation
	77	<b>Moody-Price</b> 18320 Petroleum Drive, Baton Rouge 70809	\$43,000,000	\$49,000,000	(12.2)	100 50 1955	Danny Daniel Jr., Kenny LeBleu, Blake Aucoin	Industrial distributor Manufacturers' representative Instrumentation and filtration products
84	86	<b>Ralph's Market</b> 15013 La. 44, Gonzales 70737	\$42,000,000	\$41,000,000	2.4	WND 200 1984	Ronnie Trosclair, Brandon Trosclair	Retail/grocery
85	83	<b>Manda Fine Meats</b> P.O. Box 3374, Baton Rouge 70821	\$39,628,455	\$43,922,654	(9.8)	WND 150 1947	Robert Yarborough, Tommy Yarborough, Steve Yarborough	Meat processing
86	90	<b>Morel G. Lemoine Distributors</b> 1932 Hospital Road, New Roads 70760	\$38,000,000	\$37,000,000	2.7	40 40 1933	Marty Lemoine	Petroleum Convenience stores Gaming, end dumps and vacuum trailers
87	96	<b>Roofing Solutions</b> 37302 Commerce Lane, Prairieville 70769	\$35,601,739	\$28,294,662	25.8	75 25 2004	Lautaro de la Cruz, Tupac de la Cruz	Commercial roofing and architectural panel systems contractor
88	87	<b>Volks Constructors</b> 17474 Old Jefferson Hwy., Prairieville 70769	\$35,199,000	\$40,960,521	(14.1)	WND 279 1973	Lawson King, LaAnn Adams, Steve Munsell, Karl Beadle, Chetta Hudson	Industrial fabrication Field construction services
89	93	<b>Aerial Access Equipment(1)</b> 13764 Airline Hwy., Baton Rouge 70817	\$33,750,000	\$33,750,000	0.0	WND WND 1998	Gene Torrence	Rental, sales and service of aerial work platforms/material handling and construction equipment/customer-owned equipment repairs
90	NR	<b>WHPacific, Inc.</b> 450 Laurel St., Ste 1500, Baton Rouge 70801	\$33,000,000	\$34,000,000	(2.9)	175 6 2016	Todd Berthelot, Adam Beatty	Engineering and architect

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**85.6%**  
**Arcco Company Services**  
**\$31 MILLION**

GETTY IMAGES/ISTOCKPHOTO

**27.9%**  
**Stuart & Stuart**  
**General Contractors**  
**\$26.9 MILLION**

GETTY IMAGES/ISTOCKPHOTO

## Top 100 private companies

Ranked by 2017 revenue.

PREV. RANK	COMPANY ADDRESS	2017 REVENUE	% CHANGE	TOTAL EMPLOYEES	LOCAL EMPLOYEES	TOP LOCAL EXECUTIVE(S)	NATURE OF BUSINESS
		2016 REVENUE		YEAR FOUNDED			
91	<b>Compliance EnviroSystems</b> 1401 Seaboard Drive, Baton Rouge 70810	\$32,296,274 \$32,673,965	(1.2)	145 69 1995		Brad Dutruch, Joshua Hardy, David Guillory	Full-service professional storm sewer and sanitary sewer evaluation firm
92	<b>Barber Brothers Contracting Co.</b> 2636 Dougherty Drive, Baton Rouge 70805	\$32,000,000 \$36,650,000	(12.7)	WND WND 1928		Lionel Hilliard Barber, A. Lee Barber III, Douglas Barber	Highway and heavy construction
	<b>Westgate</b> 1355 Beaulieu Lane, Port Allen 70767	\$32,000,000 \$37,000,000	(13.5)	350 300 1974		John Thigpen, Tim Thigpen	Electrical/instrumentation/construction and maintenance
94	<b>Arcco Company Services, Inc.</b> 9424 N. Interstate Drive, Baton Rouge 70817	\$31,031,724 \$16,716,025	85.6	50 45 1991		Tom Sanders, Paul O'Neill, Bruce Smith	General distributor; sales, service and rental of industrial generators
95	<b>Gardner Realtors</b> 3888 S. Sherwood Forest Blvd., Ste. S, Baton Rouge 70816	\$29,000,000 \$31,000,000	(6.5)	70 800 1943		Glenn Gardner, Becky Shelton, Nancy Harmann	Residential and commercial real estate sales, Relocation, property management and leasing services
96	<b>CSRS</b> 6767 Perkins Road, Ste. 200, Baton Rouge 70808	\$27,500,000 \$22,900,000	20.1	135 111 1978		Michael Songy, Christopher Pellegrin, Travis Woodard, Taylor Gravois, Chris Ferrari, Tim Barfield, Jimmy Screen, Ed Jenkins, Mark Goodson, Elif Chiasson, Steve LaPlace	Civil engineering and program management
	<b>Gulf Coast Office Products</b> 10424 Plaza Americana Drive, Baton Rouge 70816	\$27,500,000 \$26,000,000	5.8	105 50 1977		Trey Beall	Office equipment dealer for Savin, Ricoh, HP
	<b>Kleinpeter Farms Dairy</b> 14444 Airline Hwy., Baton Rouge 70817	\$27,500,000 \$25,000,000	10.0	125 125 1913		Sue Anne Kleinpeter Cox, Kenneth P. Kleinpeter, Brent Fisher	Dairy manufacturing and distribution
99	<b>Transformyx</b> 6867 Bluebonnet Blvd., Baton Rouge 70810	\$26,949,755 \$16,447,549	63.9	62 55 1998		Claude Bethea	IT security, data center, managed services, cloud and voice
100	<b>Stuart &amp; Company General Contractors</b> 4320 Jeffrey Drive, Baton Rouge 70816	\$26,902,274 \$37,300,182	(27.9)	WND 42 2003		Christopher Stuart, Duane Mizell, Tyler Tramonte	Construction

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